Message Text

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TAGS: EFIN, ECON, SZ

SUBJ: VIEWS OF SWISS NATL BANK VICE PRESIDENT

1. SUMMARY: EMBOFF AND VISITING US TREAS OFFICIAL, JERRY NISENSON, MET FEB 22 WITH SNB VICE PRES LANGUETIN AND SNB DEP MGR HANS STAHEL. LANGUETIN EXPRESSED CONCERN ABOUT OUTLOOK FOR SWISS AND INTL ECONOMIC GROWTH; SAID HE BELIEVED US TREAS HAS NOT RULED OUT POSSIBLE SALES OF US GOLD TO OBTAIN FOREX TO HELP SUPPORT DOLLAR EXCHANGE RATE THROUGH FOREX MARKET INTERVENTIONS. END SUMMARY.

2. LANGUETIN SAID HE IS MUCH CONCERNED ABOUT SWISS ECONOMIC SITUATION. GOOD 1977 DOMESTIC GROWTH WAS LED BY EXPORTS DURING PERIOD OF STABLE SF EXCHANGE LIMITED OFFICIAL USE

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RATE. SWISS EXPORTS NOW THREATENED DUE ABRUPT SF
APPRECIATION. LANGUETIN SAID PRICE LEVELS ON EXPORT
SALES HAVE BEEN REDUCED SO FAR IN ORDER OFFSET SF
APPRECIATION THAT PROFIT MARGINS HAVE EITHER DECLINED
SIGNIFICANTLY OR DISAPPEARED COMPLETELY. EXPORT
INDUSTRIES ALSO REPORT DECLINE IN NEW ORDERS WHICH
WILL HAVE ADDITIONAL NEGATIVE IMPACT ON NEW INVESTMENTS,

DOMESTIC DEMAND, AND SWISS GROWTH RATE. UNUSABLE EXCESS CAPACITY OF CONSTRUCTION INDUSTRY AND RESTRAINTS ON INTRODUCING NEW PUBLIC WORKS PROGRAMS SEVERELY LIMITS EFFECTIVE POLICY OPTIONS AVAILABLE TO HELP STIMULATE NEW INVESTMENTS. SAID CURRENT MONETARY POLICY IS SUFFICIENTLY EXPANSIONARY AT 5 PERCENT ANNUAL GROWTH RATE TARGET; INTEREST RATES ARE CONTINUING TO DECLINE. CALL MONEY RATE FEB 22 WAS NEGATIVE 0.25 PERCENT.

- 3. LANGUETIN EXPRESSED SIMILAR CONCERN FOR INTL ECONOMIC SITUATION. WEST GERMAN ACHIEVEMENT 3.5 PCT REAL GROWTH 1978 MEANS RENEWED RISK INFLATION. ABRUPT DOLLAR EXCHANGE RATE DECLINE AS RESULT IMPACT ON EXPORTS ENDANGERS PROSPECTS GROWTH OTHER COUNTRIES.
- 4. LANGUETIN PUZZLED BY CONTINUING DOWNWARD SLIDE DOLLAR WHICH DOES NOT REFLECT US ECONOMIC STRENGTH. ONE SHOULD EXPECT CAPITAL INFLOWS IN FORM DIRECT INDIRECT INVESTMENT TO OFFSET US DEFICIT. HOWEVER, SWISS BUSINESSMEN AND BANKERS, ASSERTING THEY ARE ACTING ON BASIS VIEWS EXPRESSED BY US BUSINESS ABOUT LACK OF CONFIDENCE IN ADMINISTRATIONS ECONOMIC POLICIES, ARE RELUCTANT INVEST IN US. DIRECT INVESTMENT IS MODEST BY COMPARISON TO WHAT ONE SHOULD EXPECT. CONTINUED LIMITED OFFICIAL USE

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FALL DOLLAR TOGETHER WITH POOR PERFORMANCE US STOCK MARKET ARE POWERFUL DETERRENTS PORTFOLIO INVESTMENT.

5. REFERRING TO SHORT AND MEDIUM TERM OPTIONS FOR
US ACTION TO HELP STEM ABRUPT DOWNWARD TREND OF
DOLLAR EXCHANGE RATE, LANGUETIN SAID SWISS HAVE
IMPRESSION USG HAS NOT RULED OUT POSSIBILITY OF
SELLING SOME OF ITS GOLD RESERVES FOR FOREX TO BE
USED IN PURCHASING DOLLARS TO HELP SUPPORT DOLLAR
EXCHANGE RATE. IN HIS OPINION SUCH A MOVE WOULD HAVE POSITIVE
PSYCHOLOGICAL IMPACT ON FOREX MARKETS.
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